

July 3, 2014

Welcome (consultant name)!

Congratulations on your decision to become a Mary Kay Independent Beauty Consultant. I truly believe the reason for our success now and in the future can be traced to one common factor: quality people like you! Welcome to our fabulous unit.

Our unit name is (your unit name:). We are part of the (your) Area and the (your) Seminar. We hold weekly success meetings to educate & celebrate you. These meetings are an extremely important part in our success in Mary Kay. If you are out of town, please call me and we will find a meeting closer to your home. Another great source of information and inspiration is our unit website: (your website)

I love this business because you never stop learning, and there are always opportunities to grow. As a new Consultant, you will receive a new consultant packet containing information to help you get started. I strongly urge you to fill out your People I Know list and start scheduling and holding your first appointments as soon as you receive your Starter Kit, because what you lack in experience you can make up for in enthusiasm! Although you'll have the opportunity to take advantage of continuous education in your Mary Kay business, activity will provide your greatest sense of learning. Mary Kay herself often said, "You can do everything right with the wrong attitude and fail to succeed, but you can do everything wrong with the right attitude and succeed beyond your dreams!"

The first few weeks of your Mary Kay business can really set the pace for your future. I am so excited for you! I care about your future and I am committed to helping you succeed. As always, I will match my time 100% with your effort! Be patient with yourself and just take it one step at a time. We'll move at your pace. Have a great start and please don't hesitate to contact me with any questions!

Lovingly,

*Beth Diehl*

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