

# Understanding your status and earned discount ordering privilege

A1 (active month 1)	A2 (active month 2)	A3 (active month 3)	I1 (inactive month 1)	I2 (inactive month 2)	I3 (inactive month 3)	T1 (terminated month 1)	T (remaining months)
Place at least a \$225 wholesale section 1 order and receive the Earned Discount Privilege of 50%. Additional orders of any size this month are also 50% off.	Earned Discount Privilege of 50% on any size order.  A cumulative wholesale order of \$225+ in either of these 2 months will reinstate your A1 Status.		No product ordering discount. (Must place at least a \$225 wholesale section 1 order to reactivate and receive the Earned Discount Privilege of 50%.)			Will permanently lose all Team Members if no minimum \$225 w/s order is placed this month.	After 12 months of not ordering you are no longer a Mary Kay Consultant and must re-sign a new Agreement.
Earned Discount Privilege (EDP) Use of Customer Delivery Service (CDS) Receive Commissions on Team Members Orders Counts as an ACTIVE Unit/Team Member Receives the Applause Magazine			No Earned Discount Privilege (EDP) Cannot use Customer Delivery Service (CDS) Accrued Biz Builder Bucks Expire Forfeits Recruiting Commissions Earned Receive Applause Magazine			Cannot use EDP Cannot use CDS Cannot Recruit Does not receive Applause Mag	

## Earned Discount Privilege works this way:

You receive a 50% discount on any Section 1 wholesale order when you order a minimum \$225 wholesale section 1 order (\$450 retail). You will continue to receive a 50% discount on any section 1 product order (regardless of size) as long as you remain active.

You are considered Active the month you place a minimum \$225 wholesale section 1 order and remain Active for the two following calendar months. The \$225 wholesale minimum may be cumulative during any single month period.

### ACTIVE/INACTIVE EXAMPLES

Jan	Feb	Mar	Apr	May
\$0 INACTIVE	\$225 wholesale ACTIVE MO 1	\$0 ACTIVE MO 2	\$0 ACTIVE MO 3	\$0 INACTIVE
\$225 wholesale ACTIVE MO 1	\$225 wholesale ACTIVE MO 1	\$0 ACTIVE MO 2	\$0 ACTIVE MO 3	\$0 INACTIVE
\$225 wholesale ACTIVE MO 1	\$0 ACTIVE MO 2	\$80, \$145 wholesale ACTIVE MO 1	\$180 ACTIVE MO 2	\$225 wholesale ACTIVE MO 1

